

## Greg Heaton

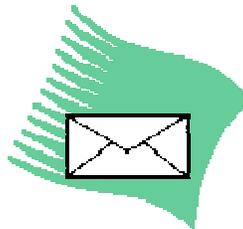
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**From:** orv-enevs@s193009083.onlinehome.us  
**Sent:** Thursday, May 02, 2013 10:25 AM  
**To:** Greg Heaton  
**Subject:** Oak Ridge Village HOA - Mother's Day Tea & Community Wide Garage Sale



Dear Greg Heaton,

Welcome to Oak Ridge Village Homeowners Association eNEWS. A service that homeowners can subscribe to get HOA news, advisories, meeting notices, and information fast easy and free! Please help pass the word and forward this email to your neighbors. As always, please visit our community's web site at <http://www.orvhoa.com/> for more detail information and news.



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**TEA PARTY**  
**Saturday May 11, 2013**  
**9:00 AM to 11:00 AM**  
**Oak Ridge Village Club House**



Tea, Coffee, & Baked Goodies will be served.  
Join the fun and get to know your neighbors at this community event.

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Mark Your Calendars - For Spring Cleaning - Closets & Garages

# Community GARAGE SALE

Saturday May 18th - 9:00 AM



City Permits are required for this event.

Obtain your permit at any participating HEB or online at  
<http://www.sanantonio.gov/residents>

## How to Host the Perfect Garage/Yard Sale:

**Advertise, Advertise, Advertise**

Note: The ORV Communications Committee has placed ads on  
[Craigslist.org](http://Craigslist.org)  
&  
[YardSaleSearch.com](http://YardSaleSearch.com)

**Consider a Theme**

Our theme is Neighborhood Garage Sale.  
Getting a group of neighbors or friends to have a yard sale on the same day is fun and makes the crowds much bigger when there are multihome garage/yard sales.

**Get Friends to Help**

It makes a huge difference having friends there to help, if only to thwart people with sticky fingers. Plus, you can't be everywhere at the same time.

**Set Up Your Sale Like a Department Store**

Placing like items with like items you sell twice as much as you normally would. Also, remember to place your best stuff -- meaning anything that's in great condition -- on the front part of the lawn so people can see those items when they drive by. If you have a garage, use it for the sale. Consider a tent or tarp to keep sun off shoppers. People don't like to shop when they are hot.

**Price High, But Be Willing to Negotiate Down**

If you want something to go for \$10, price it at \$25 and let them have it for \$10. Be sure to price an item at what you genuinely think it is worth. People are at a garage sale for bargains, so keep that in mind when pricing. Slash prices early on in the sale, so customers feel like they are getting a real steal. Station the cashier at the very back of the garage/yard sale. 90% of the time people stop and buy something else on top of the what they already have in their hands.

**Have an Extension Cord on Hand**

Electric items, such as games and small appliances, are big sellers, but inevitably someone will ask if the item works. If it doesn't work, be up front about that, and price accordingly.

**Sell Items by the Bag**

If you have massive amounts of children's toys, books or beauty products, a quick and easy way of being rid of them is to sell them by the bag. Have a box of clear, plastic sandwich bags right on the table, make a sign that reads FILL UP A BAG OF TOYS, YOUR CHOICE \$4 and watch the neighborhood kids come in droves.

**Offer Something Free**

People love getting things for free. On hot days, hand out lemonade juice boxes and bottled water. Or offer a free gift with purchase.

**Arrange for a Charity Truck to Pick up Leftovers**

Last thing you want to do is drag all your stuff back into your garage. Not only will you make money at the yard sale, you will get a tax write-off.

Be sure to check the News & Events Page on our community web site at  
<http://www.orvhoa.com/>  
for more news and detail information.

Sincerely,

eNEWS Team - Communications Committee  
Oak Ridge Village Homeowners Association, Inc.

Please note this message was sent via an automated system and replies are not monitored.

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